

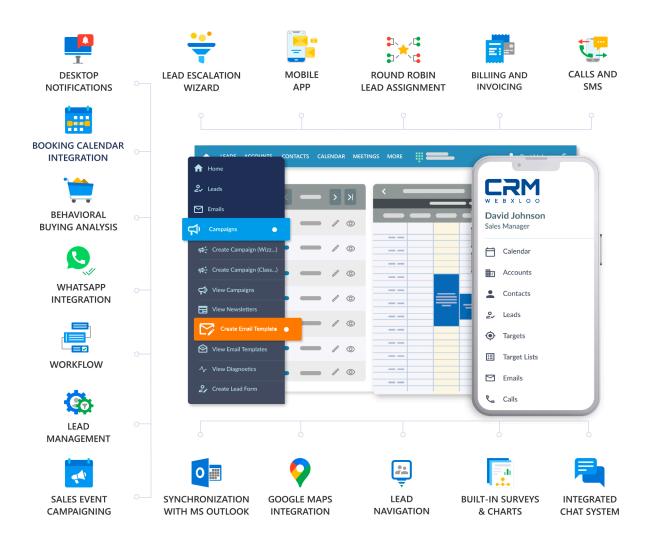
CUSTOMER RELATIONSHIP MANAGEMENT

AUTOXLOO | AUCTION STREAMING

727-475-4455

GROW YOUR

TO THE NEXT LEVEL



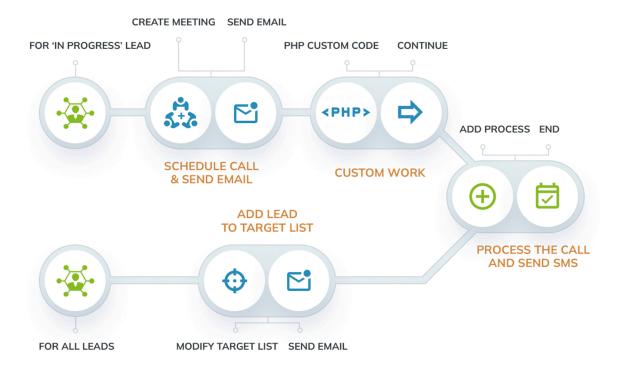
Introducing **WEBXLOO's CRM** - the ultimate solution for your customer management needs. With its user-friendly and systematic GUI interface, the system provides simplified workflow logic that can quickly adapt to your business workflow.

Track Campaign Perfomance

With the system being intuitive and efficient, our CRM has a small learning curve, which allows your employees to adapt to the system easily. Charts, reports, and dashboards, available withing our system, will help you track your progress, as well as understand and improve your team performances.



Customizable Workflow Escalation



INTEGRATION: Reduce your operating cost and grow your business by utilizing standardized working methods for all employees.

AUTOMATION: Streamline the sales, marketing, and support processes.

SCHEDULING: Improve the efficiency of salespeople by eliminating redundant steps while updating records, triggering email notifications at the right time.

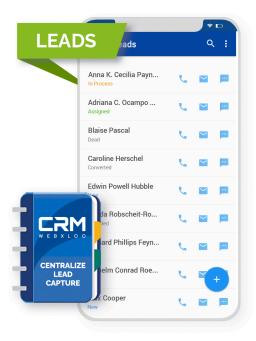
ALLOCATE: Create your own rules to automatically assign leads and customers to the reps best qualified to handle them.

Lead Conversion Starts And Ends Here

WEBXLOO offers a lead distribution system for business to centralize lead capture from website landing pages, prioritize leads, and distribute them to sales managers who can assign them to salespeople.

Upon the arrival of new leads, the CRM system automatically distributes them among designated sales managers. These managers can conveniently assign the maximum number of leads that individual salespeople can receive.

The system facilitates performance monitoring of the sales staff and comparative analysis of overall team productivity. This feature helps management identify top performers, evaluate their strengths and weaknesses, and allocate resources more efficiently.





Leads Management

- ✓ IN-APP NOTIFICATIONS
- LEAD ESCALATION
- ANALYTICS AND KPI
- ROUND ROBIN
- LEAD ASSIGNMENT
- INCOMING LEAD ALLOCATION
- SALES TEAM LEAD COUNT THRESHOLD



Call Management

- CALL TRACKING
- GROUP VOICEMAILS
- CALL ROUTING
- CALL LOGS AND HISTORY
- SCHEDULING SMS
- WHATSAPP INTEGRATION
- CALLER ID LEAD AWAKENING



Mobile CRM

- MOBILE CRM ON THE GO
- ANDROID & IOS NATIVE APPS
- ☑ IN-APP PUSH NOTIFICATIONS
- ☑ REAL-TIME UPDATES
- ☑ GEOFENCING ALERTS ON-SITE
- GPS LOCATION REGISTRATION
- SYNCHRONIZATION WITH MICROSOFT OUTLOOK

Our Mobile CRM app offers real-time performance monitoring and lead tracking for businesses on Android and iOS. Users can modify and view CRM data on their mobile devices, and the app syncs with the desktop version for 24/7 access.

Fully Integrated CRM Solution

WEBXLOO's CRM offers significant benefits for businesses looking to improve their customer relationships, increase efficiency, and boost sales. With data tracking and automation, businesses can build stronger, more profitable relationships with their customer. Start leveraging from our features:

- ✓ INBOUND & OUTBOUND CALLING/SMS
- TRACKING SALES LEADS FROM START TO CLOSE
- COMPLETE CUSTOMER/LEAD HISTORY
- MANAGING MARKETING CAMPAIGNS
- SECURE CONVERSATION RECORDING
- PERSONALIZED CLIENT EXPERIENCE
- CONVENIENT CENTRAL DATABASE
- EFFICIENT LEAD QUEUE
- SPEECH TO TEXT CONVERSION
- ROUND ROBIN LEAD DISTRIBUTION SET
- ESCALATION RULES



The Latest Update!

We are thrilled to announce that we have enhanced our communication capabilities by integrating the WhatsApp feature directly into our CRM. With this new feature, you can now effortlessly send messages to your customers worldwide, free of cost. Moreover, all communication threads will be saved in the CRM system under each lead profile.



Scan and Try





